



Xplore

Who We Are. What We Do.

xplore

We enable individuals and leaders  
to **clarify their purpose,**  
**accelerate their career,**  
**embrace inclusion**  
**and lead with passion.**

Amanda Webb  
CEO, Xplore for Success

Chair of Dress for Success NSW & ACT  
Director, Women for Election Australia





## Our Mission

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Since 2002, Xplore has empowered professionals to develop their self-awareness, resilience, professional skills and leadership attributes, to thrive in all areas of their career and lives.

We educate and inspire leaders and managers to lead diverse teams and create an inclusive workplace culture.



We deliver powerful career development programs that empower and enable up-and-coming leaders to grow and thrive. Our programs span from graduates and workforce entry through all levels of leadership to executives.



Our programs are evidence-based and incorporate the latest research and behavioural science from positive psychology and neuroleadership.





# Three great reasons to work with Xplore

TRUSTED ADVISERS, CREDIBLE CONSULTANTS, LEARNING PROFESSIONALS



## **Our team**

Our team are second to none! We have 15 highly skilled and professionally accredited facilitators and coaches across Australia who are passionate and committed to developing and empowering your employees and organisation. We have worked on the inside — in the ASX Top 50, global companies and international consultancies. We know our stuff.



## **Proven track record**

A proven track record and the leader in our field. Over 18 years and 17,000 participants are a testament to our success and progressive culture. Our programs have been delivered in numerous Australian and global companies, across a broad range of industries and sectors. Our clients and participants are our greatest advocates.



## **Scientifically based**

Scientifically based and pragmatically delivered. Our programs incorporate the latest research in the fields of positive psychology, neuroleadership and behavioural science.



RESULTS DRIVEN  
**Key outcomes  
of Xplore programs**

Our program participants:

01.

Increase their self-awareness, identify their strengths and learn to successfully play to them.

02.

Build their inclusive leadership skills and become more authentic and courageous leaders.

03.

Gain an understanding of positive psychology and implement the practices of a growth mindset into their work and life.

04.

Show greater commitment to their role, increase their performance and accelerate their career progression.

05.

Show greater confidence in seeking new opportunities and take positive risks.

06.

Take personal accountability for their future career success.

# Our strengths and expertise

DEVELOPED FROM OUR LIVED EXPERIENCE AS PRACTITIONERS

## CAREER EXCELLENCE



## INCLUSION AND EQUITY





“Thank you Xplore for **adopting to virtual delivery** – even before we all knew how crazy this would get. It was **so important** to us to make sure **these programs would still be available** to our people.”

CATHERINA BEHAN, INCLUSION AND DIVERSITY LEADER, SUNCORP, 2 APRIL 2020



“Xplore supports us in building a truly inclusive workplace culture. Their mix of career development programs, executive coaching, innovative events and passion for equality and inclusion, sets them apart.”

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“The most beneficial and impactful development program I've attended!”

“Rave reviews flooded in regarding the virtual programs you held for us! Thank you for providing such a valuable service, and for delivering it in an inspirational way.”

“I've never had so many lightbulb moments during a training course before and I've done a few!”



## The Xplore approach

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At Xplore we understand that effective development must be a multi-faceted experience including a broad and diverse variety of interactive learning opportunities.



## Our flagship career programs

Program	Target Audience	Overview	Basic Structure	Investment (ex GST)
Navigate	Young professionals (< 5 years career experience).	Introduction to managing and driving their career.	<ul style="list-style-type: none"> <li>Group program for up to 12 participants</li> <li>3 x ½ day sessions</li> </ul>	\$10,000 + GST
Xplore	Professionals in early leadership (typically > 5 years career experience).	A comprehensive program conducted over 3 months. Designed to maximise the potential of the participants as individuals and as leaders.	<ul style="list-style-type: none"> <li>In-house peer program               <ul style="list-style-type: none"> <li>DISC &amp; PsyCap</li> <li>12 participants</li> <li>8 x ½ day sessions</li> </ul> </li> </ul>	\$2,500 + GST per person
Discover	Senior managers (typically 10+ years experience) ready to elevate their career and take the next step.	A powerful and empowering program for senior talent. Enables participants to accelerate their careers, lead with purpose, engage sponsors, navigate the changing workplace, and be at their best.	<ul style="list-style-type: none"> <li>In-house peer program</li> <li>VIA Strengths &amp; PsyCap               <ul style="list-style-type: none"> <li>12 participants</li> <li>4 x ½ day sessions</li> </ul> </li> <li>One-on-one coaching</li> </ul>	\$3,500 + GST with 2 hours coaching \$4,500 + GST with 4 hours coaching
Aspire	Professional senior women with aspirations and the potential for an executive career.	Knowledge and skills to strengthen executive presence, personal brand, inclusive leadership, sponsorship, industry and market awareness, self-efficacy and sustainable success.	<ul style="list-style-type: none"> <li>Residential senior female program</li> <li>VIA Strengths &amp; PsyCap               <ul style="list-style-type: none"> <li>External speaker</li> <li>3 days (2 nights)</li> <li>12 participants</li> </ul> </li> <li>One-on-one coaching</li> </ul>	\$5,500 + GST with 3 hours coaching



## Leadership, sponsorship, inclusion and equity

Service	Target Audience	Overview	Basic Structure	Investment (ex GST)
Leading Now	For leaders and managers of today who are engaging and supporting teams in the new era of the hybrid workplace.	An essential program for today's leader. Enabling leaders to navigate change, harness the uncertainty, engage their teams, effectively communicate in a hybrid context, support the wellbeing of others, sustain a performance culture, lead with purpose and be at their best.	<ul style="list-style-type: none"> <li>• In-house leadership program</li> <li>• DISC, VIA Strengths &amp; PsyCap               <ul style="list-style-type: none"> <li>• 4 x ½ day sessions</li> </ul> </li> <li>• Optional: One-on-one coaching (4 x 30 min Zoom sessions)</li> </ul>	<p>\$2,000 + GST per person <i>(excluding coaching)</i></p> <p>\$3,000 + GST with 2 hours coaching</p>
Inclusionary Leadership	All levels of people leaders.	Increase awareness of inequalities and provide practical advice and tools to be more inclusive leaders.	<ul style="list-style-type: none"> <li>• 2 hour group workshop for up to 12 participants</li> </ul>	\$4,000 + GST
Advocate – Sponsorship Program	Senior leaders or executive teams and their sponsees.	Engage and upskill sponsors and equip sponsees to maximise the relationship.	<ul style="list-style-type: none"> <li>• 2 x 1.5 hours parallel sessions for sponsors and sponsees (12 participants)</li> <li>• 1 hour joint session</li> </ul>	\$6,000 + GST
Executive Coaching	Professionals at all levels who desire to unleash their potential.	Tailored coaching to meet specific outcomes defined for the individual.	<ul style="list-style-type: none"> <li>• Hours of coaching determined based on individual needs. Usually 4–6 sessions of 1 hour duration.</li> </ul>	<p>\$500 + GST per hour</p> <p>\$3,000 + GST for 6 x 1-hour sessions</p>
Consulting	All progressive organisations.	Professional consulting advice on building workplace inclusion and achieving gender equality.	<ul style="list-style-type: none"> <li>• Dependent on assignment needs</li> </ul>	Dependent on scope



# Thank you!

We look forward to partnering with you  
to bring the very best out of your people.

xplore



# Amanda Webb

CEO

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# Lyn Holt

OFFICE MANAGER

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